# TÜRK TELEKOMÜNİKASYON A.Ş.



# INTERIM ACTIVITY REPORT AS OF 30.09.2020 BASED ON NO:II-14.1 COMMUNIQUÉ OF CAPITAL MARKETS BOARD

November 4, 2020

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# 1. OVERVIEW OF TÜRK TELEKOM

Türk Telekom, with 180 years of history, is the first integrated telecommunications operator in Turkey. In 2015, Türk Telekomünikasyon A.Ş. adopted a "customer-oriented" and integrated structure in order to respond to the rapidly changing communication and technology needs of customers in the most powerful and accurate way, while maintaining the legal entities of TT Mobil İletişim Hizmetleri A.Ş. and TTNET A.Ş. intact and adhering to the rules and regulations to which they are subject. Having a wide service network and product range in the fields of individual and corporate services, Türk Telekom unified its mobile, internet, phone and TV products and services under the single "Türk Telekom" brand as of January 2016.

"Turkey's Multiplay Provider" Türk Telekom has 15.7 million fixed access lines, 12.8 million broadband, 3.2 million TV and 23.1 million mobile subscribers as of September 30, 2020. Türk Telekom Group Companies provide services in all 81 cities of Turkey with 34,034 employees with the vision of introducing new technologies to Turkey and accelerating Turkey's transformation into an information society.

Türk Telekomünikasyon A.Ş., providing PSTN and wholesale broadband services, directly owns 100% of mobile operator TT Mobil İletişim Hizmetleri A.Ş., retail internet services, IPTV, satellite TV, Web TV, Mobile TV, Smart TV services provider TTNET A.Ş., convergence technologies company Argela Yazılım ve Bilişim Teknolojileri A.Ş., IT solution provider Innova Bilişim Çözümleri A.Ş., online education software company Sebit Eğitim ve Bilgi Teknolojileri A.Ş., call center company AssisTT Rehberlik ve Müşteri Hizmetleri A.Ş., project development and corporate venture capital company TT Ventures Proje Geliştirme A.Ş, Electric Supply and Sales Company TTES Elektrik Tedarik Satış A.Ş., wholesale data and capacity service provider TT International Telekomünikasyon Sanayi ve Ticaret Limited Şirketi and provider of combined facilities support activities TT Destek Hizmetleri A.Ş and indirectly owns 100% of subsidiaries of TT Holding BV, TV Broadcasting and VOD services provider Net Ekran Companies, telecommunications devices sales company TT Satış ve Dağıtım Hizmetleri A.Ş and payment services company TT Ödeme ve Elektronik Para Hizmetleri A.Ş., counselling services company 11818 Rehberlik ve Müşteri Hizmetleri A.Ş. and web portal and computer programming company APPYAP Teknoloji ve Bilişim A.Ş.

# 2. CORPORATE STRUCTURE

#### **Ownership Structure**

Group	Shareholder	Paid-in Capital Amount (TL)	Share (%)
А	LYY Telekomünikasyon A.Ş.	1,925,000,000.00	55
В	Republic of Turkey Ministry of	875,011,884.975	25
	Treasury and Finance	873,011,884.973	
С	Republic of Turkey Ministry of	0.01	
	Treasury and Finance	0.01	
В	Turkey Wealth Fund	174,988,115.015	5
D	Free Float	525,000,000.00	15
Total		3,500,000,000.00	100

Note: According to the Official Gazette on February 5, 2017, the Council of Ministers decided to transfer the 6.68% stake (5% B Group shares and 1.68% D Group shares) of the Company belonging to the Turkish Treasury to the Turkey Wealth Fund. The transaction was completed in 2017.

The Türk Telekom Shareholders' Agreement and the Articles of Association further state that the Turkish Treasury owns a "golden share" (Class C share). The "golden share" is entitled to nominate a Board Member and has the below rights as per article 6 of the Articles of Association;

"In order to protect Turkey's national interests relating to national security and the economy, the Class C share's positive vote is required for the following matters regardless of the voting result in the Board or General Assembly, otherwise accepted as null and void;

a) Any proposed amendments to the Articles of Association;

b) The transfer of any of the Company's registered shares which would result in a change in management control;

c) The registration of any transfer of the Company's registered shares in the shareholder ledger.

Natural and legal persons owning over 5% of our Company shares, directly or indirectly are stated below:



**Note:** 1) There are no natural or legal persons whose shareholding exceeds 5% except those shown in the shareholder structure.

2) Turkey Wealth Fund has 1.68% public share ownership.

#### • Subsidiaries and financial investments:



**Note:** "Net Ekran 5, 7, 8, 9, 12, 13, 14, 15, 16", which no longer need to operate within the scope of our Company's TV strategy, have been placed into voluntary liquidation.

#### **Management and Organization**

#### **Board of Directors**

Dr. Ömer Fatih Sayan	Chairman of the Board of Directors and Member of the Board of Directors
Eyüp Engin	Vice Chairman of the Board of Directors and Member of the Board of
	Directors
Yiğit Bulut	Independent Member of the Board of Directors
Can Yücel	Member of the Board of Directors
Selim Dursun	Independent Member of the Board of Directors
Dr. Nureddin Nebati	Independent Member of the Board of Directors
Dr. Muammer Cüneyt Sezgin	Member of the Board of Directors
Aclan Acar	Member of the Board of Directors
Ertuğrul Altın	Member of the Board of Directors
Senior Management	
Ümit Önal	CEO - General Manager
	Marketing and Customer Care Assistant General Manager (Acting)
Kaan Aktan	Finance Assistant General Manager
Dr. Mehmet Beytur	Support Services and Procurement Management Assistant General Manager
İsmail Bütün	Consumer Sales Assistant General Manager
Mustafa Eser	Corporate Sales Assistant General Manager
Ali Gürsoy	Head of Enterprise Risk and Business Continuity
Barış Karakullukçu	Strategy, Planning and Digital Assistant General Manager
Yusuf Kıraç	Technology Assistant General Manager
Emre Şehsuvaroğlu	Head of Internal Audit
Mehmet Emre Vural	Human Resources Assistant General Manager
Uğur Nabi Yalçın	Legal and Regulation Assistant General Manager
Yavuz Yıldırım	Wholesale Assistant General Manager

# 3. SIGNIFICANT BOARD RESOLUTIONS

Significant Board Resolutions taken during the period are presented under Material Issues During the Period section.

#### 4. PERSONNEL MOVEMENTS

Consolidated headcount as of the 30.09.2020 and 31.12.2019 are 34,034 and 32,180 respectively.

#### 5. FINANCIAL RISK MANAGEMENT

The Türk Telekom Group is exposed to financial risks such as liquidity risk, currency risk, interest rate risk and counterparty risk.

Within the framework of the strategy to minimize liquidity risk, financing is raised from different regions (The Americas, Europe, the Gulf, Japan, China, and Turkey) and a diversified pool of investor groups (commercial banks, international financial institutions, official export credit agencies and bonds) with long-term maturities. This strategy allows the Group to have access to long-term financing on competitive terms, by eliminating any dependence on a single geographical region and investor group.

With regard to the Eurobonds issued by Türk Telekom, the Group actively monitors the price and yield dynamics of these bonds, which are tradable instruments in the secondary markets, in order to formulate optimum cash management strategies on a total return and cost basis.

As a result of long-term credit terms for investments and diversified funding sources, Türk Telekom carries liabilities in foreign currency. Due to the net liabilities being denominated in foreign currency and the fluctuations in foreign exchange rates, the company may be exposed to currency risk, which may have an impact on its financial statements.

By planning foreign currency cash flow, Türk Telekom can minimize the negative impact of currency risk on its financial statements. With respect to the fluctuations in the value of the TL against hard currencies, the Company has a hedge position of USD 1.918 billion, details of which are provided in the footnotes to its financial statements. In addition, Türk Telekom holds a significant portion of its cash assets in hard currency as a natural hedge against currency risk.

In addition to the aforementioned derivate instruments, for management of the interest rate risk, Türk Telekom entered an interest-rate swap position equivalent to USD 450 million, details of which are provided in the footnotes to the financial statements. Together with the use of fixed interest funds such as bonds, Türk Telekom reduces its exposure to the floating interest rate risk.

With regard to its financial assets, Türk Telekom maintains a position to minimize counterparty risk in accordance with the framework of the limits and diversification policy applied to the other parties. Türk Telekom carries out the hedge transactions regarding financial risks within the framework of the guidance and authorizations set by the Board of Directors.

# 6. MATERIAL ISSUES DURING THE PERIOD

# 03 July 2020 dated Regulatory Disclosure - Board of Directors' Resolution for Profit Distribution

The Board of Directors of Türk Telekomünikasyon A.Ş. (the "Company") has resolved on the following, pursuant to Article 390/4 of the Turkish Commercial Code, to be decided on our Company's Ordinary General Assembly Meeting pertaining to the fiscal year 2019, that;

It was provided pursuant to Temporary Article 13 added to the Turkish Commercial Code No: 6102 with the Law No: 7244 published in the Official Gazette dated 17.04.2020 and numbered 31102 that, the capital companies are allowed to decide to distribute maximum twenty-five percent of their 2019 net profits and the profits of previous year and legal reserves cannot be subject to distribution.

Accordingly, the proposal with regard to the distribution of the year 2019 which was decided by the Company's Board of Directors and announced to the public on 03.03.2020 was required to be updated.

In this respect, it has been resolved that;

The decision of our Company's Board of Directors dated 03.03.2020 and numbered 31 pertaining to the distribution of 2019 year profit, shall be cancelled.

In order to be decided on the Company's Ordinary General Assembly Meeting pertaining to the fiscal year 2019, the following proposal in relation to distribution of the profit generated in 2019 shall be submitted to the Company's General Assembly;

1. The 2018 fiscal year's loss under the Company's legal records, amounting of TL 1,974,932,690.14, shall be deducted from the prior fiscal years' profits which have been allocated from net profits between the fiscal years of 2016 and 2017 and which includes no exemption of income. (TL 1,236,552,902.19 shall be deducted from 2017 year profit, TL 738,379,787.95 shall be deducted from 2016 year profit)

2. The Company's net profit calculated according the independently audited consolidated financial tables prepared in accordance with the provisions of "Capital Markets Board Communique About Financial Reporting in Capital Markets No.II-14.1" is TL 2,406,783,000 and the commercial profit calculated within the scope of the provisions of Turkish Commercial Code and Tax Procedure Law is TL 938,813,353.36, for the fiscal year of 2019.

3. Pursuant to the CMB Communique on Dividends No: II-19.1, the profit after tax amount of TL 2,406,783,000.00 shall be the base amount for dividend distribution.

4. Since the Company already reached the general legal reserve limit in accordance with Article 519 of Turkish Commercial Code, this reserve is not required for 2019;

5. The base for the first dividend shall be TL 2,443,250,085.41 (Pursuant to the Capital Markets Board regulations, this amount is calculated by adding the donation amount in 2019, which is TL 36,467,085.41 to the net distributable profit of 2019, which is TL 2,406,783,000.00.)

6. Accordingly,

a. TL 488,650,017.08 which corresponds to the 20% of TL 2,443,250,085.41 (the first dividend base) shall be distributed to the shareholders as first cash dividend;

b. TL 112,999,982.92 shall be distributed to the shareholders as second cash dividend;

c. The general legal reserves of TL 42,665,000.00 (calculated as 1/10 of the profits to be distributed after 5% of paid in capital is deducted from it pursuant to the CMB regulations.) shall be set aside from the remaining part of the net distributable profit;

d. TL 1,762,468,000.00 which is the remaining of the 2019 year's distributable profit after the cash dividend distribution shall be regarded as prior year's profit and set aside within the Company, in case the amount which is set aside as 2019 fiscal year's profit is subject to redistribution, the withholding tax deductions shall be applicable on such amount.

As a result;

e. A total gross amount of TL 601,650,000.00 which corresponds to approximately 25% of the Company's net distributable profit pertaining to year 2019 shall be distributed from 2019 net year profit, the withholding tax deductions shall be applicable within the scope of relevant regulations on the distribution date.

f. 0.17190 Kuruş (17.19%) gross cash dividend per each share worth for 1 Kuruş nominally shall be distributed to our shareholders and total gross cash dividend distribution amount shall be TL 601,650,000.00.

7. The distribution of the cash dividends to our shareholders shall begin on 28.07.2020.

# 03 July 2020 dated Regulatory Disclosure - 2019 Ordinary General Assembly Meeting

Our Board of Directors has resolved that our Company's Ordinary General Assembly Meeting for the year 2019 shall be held at the address of Türk Telekomünikasyon A.Ş. Head Quarters The Cultural Center, Turgut Özal Bulvarı 06103 Aydınlıkevler, Ankara and by electronic means on 25.07.2020 at 11:00 a.m. and in order to discuss the attached agenda items. Agenda, invitation letter, proxy sample and information note for the 2019 ordinary general assembly meeting are attached.

16 July 2020 dated Regulatory Disclosure – 2020 2nd Quarter Financial Calendar

Our Company's financial reports for 01.04.2020 – 30.06.2020 accounting period are planned to be disclosed to public on 12.08.2020.

25 July 2020 dated Regulatory Disclosure - 2019 Ordinary General Assembly Meeting Result

Ordinary General Assembly Meeting was held. Minutes and List of Attendees shared via following link.

https://www.kap.org.tr/en/Bildirim/861910

25 July 2020 dated Regulatory Disclosure - Ordinary General Assembly Decision for Profit Distribution

The matters regarding dividend distribution announced on the Public Disclosure Platform dated 03 July 2020 were discussed and approved at the General Assembly Meeting of our Company held on 25 July 2020. The distribution of the cash dividends to our shareholders shall begin on 28.07.2020.

25 July 2020 dated Regulatory Disclosure - Appointment of Independent Audit Firm

KPMG Bağımsız Denetim ve Serbest Muhasebeci Mali Müşavirlik A.Ş. (KPMG) has been selected as Audit Company on 25.07.2020 dated Ordinary General Assembly for the audit of our Company for the accounting period of 2020.

# <u>6 August 2020 dated Regulatory Disclosure - The registration of 2019 Ordinary General Assembly Meeting</u> <u>Results</u>

The resolutions taken at our Company's 2019 Ordinary General Assembly Meeting held on July 25, 2020 have been registered by Ankara Trade Registry Office on August 5, 2020 and published on the Turkish Trade Registry Gazette on August 6, 2020.

#### 6 August 2020 dated Regulatory Disclosure - Registration of Independent Auditor Selection

The general assembly resolution dated July 25, 2020 on the selection of KPMG Bağımsız Denetim ve Serbest Mali Müşavirlik A.Ş. for the audit of the accounts of our Company for the accounting period of 2020 has been registered by Ankara Trade Registry Office on August 5, 2020 and published on the Turkish Trade Registry Gazette on August 6, 2020.

<u>28 August 2020 dated Regulatory Disclosure – Fitch Ratings Affirmed Türk Telekomünikasyon A.Ş.'s</u> <u>Corporate Ratings and Revised the Outlooks</u>

On August 21 2020, Fitch Ratings affirmed Turkey's Long-Term Issuer Default Ratings (IDRs) at "BB-", and revised the outlook to "Negative" from "Stable".

Subsequent to the above, Fitch Ratings affirmed Türk Telekomünikasyon A.Ş.'s (Türk Telekom) Long-Term IDRs as "BB-", and revised the outlooks from "Stable" to "Negative".

Fitch Ratings currently assigns "BB-" for Türk Telekom's long-term foreign and local currency IDRs with "Negative" Outlooks and "AA+(tur)" for Türk Telekom's National Long-Term Rating with "Stable" Outlook.

#### 28 August 2020 dated Regulatory Disclosure – Senior Management Change

Our Company's "Head of Internal Audit" Yavuz Türkmen has decided to leave his position. Emre Şehsuvaroğlu, has been appointed as "Head of Internal Audit" as of September 1, 2020.

#### Emre Şehsuvaroğlu

In 1993, after graduation from Marmara University Business Administration (English), Mr. Şehsuvaroğlu started his professional career as an auditor in Deloitte financial services company. He took part in the audit and consulting projects of various clients across sectors for a period of 10 years until 2003.

He joined Arkas Holding in 2003, where he led the restructuring of Holding's internal audit function and the auditing of agency, marine and land transport, port and logistics service businesses. He established the auditing processes in overseas locations of Arkas including Spain, Ukraine and Algeria.

Following his role in Arkas Holding, he joined Turkcell by late 2006, where he led the Sarbanes Oxley-SOX compliance efforts of the company as per the the listing requirements in the New York Stock Exchange. Apart from Internal Audit, he led Enterprise Risk Management, Information Security and Business Continuity Programs until the end of his employment in Turkcell in late 2011. During this period, he was also the acting CFO in Turkcell's Ukraine subsidiary Lifecell simultaneously for a year.

In late 2011, he joined Yıldız Holding and restructured the existing Internal Audit functions of national and regional companies of the holdingin accordance withthe International Standards of Internal Auditing. Following that, he started the global auditing processes of global operations of the holding subsidiaries Godiva and United Biscuits. He led these efforts by establishing local audit teams based in New York and Shangai to support existing team in Istanbul.

In October 2018, he left Yıldız Holding and assumed the role of Chief Compliance Officer of Netas. During this tenure, he executed the adoption, monitoring and management of business processes in Netas as per the best practice standards of compliance.

#### <u>11 September 2020 dated Regulatory Disclosure – Appointment of Licensed Professional to Corporate</u> <u>Governance Committee</u>

As per article 11. of Capital Markets Board Corporate Governance Communique, II-17.1; Investor Relations Director Gülsen Ayaz has been appointed as a member of the Corporate Governance Committee.

Investor Relations Director Gülsen Ayaz, who holds Capital Market Activities Level 3 (License No: 204834) and Corporate Governance Rating (License No: 912073) Licenses takes responsibility to fulfill the obligations under the Company's capital market regulations and coordinate the corporate governance practices.

### 11 September 2020 dated Regulatory Disclosure – Conclusion of the Related Party Transactions Report

Common and recurring asset, service and liability transfer transactions between TTNET A.Ş. and Türk Telekom in 01.01.2019 – 31.12.2019 financial year exceeded 10% of the reported sales revenue of Türk Telekom as stated under its 2019 year-end financial tables and are projected to exceed the same level also in 2020. These transactions are considered to be made in fair, reasonable and arm's length prices when considered positive discrimination for operators excluding TTNET A.Ş. through current pricing regulations.

Apart from those there are no asset, service and liability transfer transactions exceeding the threshold with other related parties and such transactions are not expected to take place in 2020.

In addition, there are no non-recurring asset, service and liability transfers which reached or exceeded or are projected to reach or exceed 5% of the publicly announced sales revenue, total assets or average of the adjusted daily weighted average market capitalization for 6 months period prior to the related Board Resolution date, as defined by the Article 9 of the Communique.

### 24 September 2020 dated Regulatory Disclosure - Update on Insurance Against Management Responsibilities

In accordance with article 4.2.8 of the annex to Corporate Governance Principles published by the Capital Markets Board of Turkey, the Insurance Policy against management responsibilities of our Company has been renewed at a total liability limit which corresponds to more than 25% of the paid-in capital of our company.

# 7. MATERIAL ISSUES AFTER THE END OF THE PERIOD

#### 19 October 2020 dated Regulatory Disclosure - 2020 3rd Quarter Financial Calendar

Our Company's financial reports for 01.07.2020 – 30.09.2020 accounting period are planned to be disclosed to public on 04.11.2020.

#### 23 October 2020 dated Regulatory Disclosure - Corporate Governance Rating Agreement Extension

Our company signed "Rating for Compliance with Corporate Governance Principles" agreement with SAHA Kurumsal Yönetim ve Kredi Derecelendirme Hizmetleri A.Ş. (SAHA) on 23.10.2020 to renew our corporate governance rating, to be effective for one year. SAHA Kurumsal Yönetim ve Kredi Derecelendirme Hizmetleri A.Ş. is authorized to conduct corporate governance rating in compliance with Corporate Governance Principals of Capital Markets Board.

#### 30 October 2020 dated Regulatory Disclosure - About debt payment

Considering the strong financial and operational position of our Company, the cash flow it creates and the financing needs for future periods, USD 128 mn equivalent of total loans with remaining average maturity of 2.1 years were paid by our Company, in order to optimize the debt portfolio and cost structure.

In order to ensure that the legitimate interests of our Company and our investors are protected until the loan payments made on the various dates mentioned in this disclosure are completed, insider information disclosure was postponed pursuant to Article 6 of the Material Events Disclosure Communiqué numbered II-15.1 by the Capital Markets Board. This disclosure is made pursuant to the relevant legislations, based on the fact that the reasons for postponement no longer exist.

#### 8. SUMMARY FINANCIAL RESULTS

#### **Consolidated Summary P&L Statement**

(TL mn)	Q3'19	Q2'20	Q3'20	QoQ Change	YoY Change
Revenue	6,210	6,969	7,366	5.7%	18.6%
Revenue (exc. IFRIC 12)	5,824	6,369	6,952	9.1%	19.4%
EBITDA	3,005	3,237	3,477	7.4%	15.7%
Margin	48.4%	46.4%	47.2%		
Depreciation and Amortization	(1,183)	(1,303)	(1,343)	3.1%	13.5%
Operating Profit <sup>(a)</sup>	1,822	1,934	2,134	10.4%	17.1%
Margin	29.3%	27.7%	29.0%		
Financial Income / (Expense) <sup>(b)</sup>	(475)	(703)	(1,579)	124.6%	232.1%
FX & Hedging Gain / (Loss)	180	(127)	(1,007)	694.4%	n.m.
Interest Income / (Expense)	(543)	(509)	(500)	(1.6)%	(7.9)%
Other Financial Income / (Expense)	(112)	(68)	(72)	6.6%	(35.9)%
Tax Income / (Expense)	(229)	(250)	(123)	(50.9)%	(46.5)%
Net Income	1,117	980	432	(55.9)%	(61.3)%
Margin	18.0%	14.1%	5.9%		
САРЕХ	1,223	1,237	1,822	47.3%	48.9%

(a)Operating profit includes revenues, cost of sales, depreciation, amortization and impairment expenses, marketing, sales and distribution expenses, general administrative expenses, research and development expenses, other operating income/(expense), and income/(expense) from investing activities, but excludes financial income/(expense) presented in other operating income/(expense) on CMB financial statements (i.e. FX gain/(loss), interest and rediscount income/(expense) on current accounts excluding bank borrowings).

(b) Net financial income/(expense) includes financial income/(expense) and FX gain/(loss), interest and discount income/(expense) on current accounts excluding bank borrowings which are presented in other operating income/(expenses) on CMB financial statements.

#### **Consolidated Summary Balance Sheet**

TL millions	31.12.2019	30.09.2020	
Cash and Cash Equivalents	4,946	5,483	
Tangible Assets <sup>(a)</sup>	14,727	15,249	
Intangible Assets	10,328	11,451	
Right of Use Assets	1,366	1,424	
Other Assets <sup>(b)</sup>	8,543	11,149	
Total Assets	39,909	44,755	
Share Capital	3,260	3,260	
Reserves, Retained Earnings and Other Equity Items	6,183	7,463	
Interest Bearing Liabilities <sup>(c)</sup>	20,783	24,350	
Bank Borrowings and Bonds	19,642	23,074	
Lease Liabilities	1,141	1,277	
Other Liabilities <sup>(d)</sup>	9,683	9,682	
Total Equity and Liabilities	39,909	44,755	

(a) Tangible assets include property, building or plant and equipment and investment property

(b) Major items within other assets are trade receivables, due from related parties, inventories, deferred tax asset and other current assets

(c) Includes short-term and long-term borrowings and lease obligations

(d) Major items within other liabilities are deferred tax liability, trade payables, provisions, income tax payable, due to related parties, other current liabilities, provisions for employee termination benefits

# **Operational Performance**

	Q3'19	Q2'20	Q3'20	QoQ Change	YoY Change
Total Access Lines (mn) <sup>(a)</sup>	14.6	15.3	15.7	2.9%	7.8%
Fixed Voice Subscribers (mn)	10.0	10.3	10.5	1.5%	5.2%
Naked Broadband Subscribers (mn)	4.6	4.9	5.2	5.8%	13.7%
Fixed Voice ARPU (TL)	22.5	22.0	22.0	0.2%	(2.3)%
Total Broadband Subscribers (mn)	11.3	12.2	12.8	4.4%	12.6%
Total Fibre Subscribers (mn)	4.0	4.8	5.2	9.0%	30.2%
FTTH/B (mn)	1.6	1.9	2.0	9.1%	31.2%
FTTC (mn)	2.5	2.9	3.2	8.9%	29.6%
Broadband ARPU (TL)	50.1	55.5	57.1	2.8%	14.0%
Total TV Subscribers (mn) <sup>(b)</sup>	3.6	3.3	3.2	(3.2)%	(10.7)%
Tivibu Home (IPTV + DTH) Subscribers (mn)	1.6	1.5	1.5	(1.7)%	(7.3)%
TV ARPU (TL)	16.5	19.0	19.4	2.4%	18.0%
Mobile Total Subscribers (mn)	22.8	22.8	23.1	1.2%	1.4%
Mobile Postpaid Subscribers (mn)	13.5	14.1	14.5	2.6%	7.1%
Mobile Prepaid Subscribers (mn)	9.2	8.7	8.6	(1.1)%	(6.9)%
Mobile Blended ARPU (TL)	34.7	34.4	37.1	7.8%	7.1%
Mobile Postpaid ARPU (TL)	42.9	42.7	44.5	4.0%	3.7%
Mobile Prepaid ARPU (TL)	21.4	21.2	24.2	14.1%	13.1%

(a) Includes PSTN and WLR lines

(b) Includes IPTV, DTH and Tivibu GO subscribers