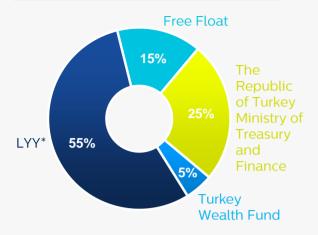


## **Ownership**

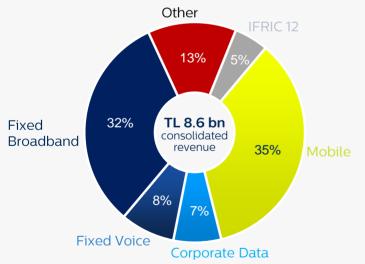


Note: Turkey Wealth Fund has 1.68% share in free float \*LYY Telekomünikasyon A.Ş.

#### 2021 Guidance

- Around 18% consolidated revenue growth\*
- Around TL 16.2 billion consolidated EBITDA
- Around TL 8.7 billion consolidated CAPEX \*Excluding IFRIC 12

## Revenue Breakdown (2021 Q3)



# **Corporate Fact Sheet 2021 Q3**

### TTKOM Bloomberg: TTKOM TI Reuters: TTKOM IS

Türk Telekom Group is Turkey's world-class, integrated telecommunication and technology services provider offering its customers the complete range of mobile, broadband, data, TV and fixed voice services as well as innovative convergence technologies under the unified "Türk Telekom" brand. Turkey is one of the largest telecom markets in EMEA region with over 83 mn growing population and increasing number of households.

#### Overview of Türk Telekom

Türk Telekom was privatised in 2005 and IPO'ed in 2008; underwent a successful transformation resulting in increased efficiency and enlarged service scope.

Unification of mobile, broadband, TV and fixed voice brands under single Türk Telekom brand with a customer oriented and integrated structure.

Strong portfolio of subsidiaries, all well positioned to create value both via supporting core businesses and via third party sales.

Covering 81 cities of Turkey with its 353K km fibre network.

Fibre network covers in excess of 28.9 million households as of O3'21 compared to 25.0 mn as of O3'20, reflecting the increased focus on fibre rollouts.

LTE population coverage expanded to 96% as of Q3'21.

## **Financial and Operational Highlights**

Consolidated revenues increased to TL 8.6 bn, up by 17.3% YoY. Excluding IFRIC 12 accounting impact, revenue growth was 18.0% YoY.

Consolidated EBITDA grew 23.4% YoY to TL 4.3 bn with an EBITDA margin of 49.6%. Excluding IFRIC 12 impact, EBITDA margin was 51.7%.

Operating profit increased by 28.2% YoY to TL 2.7 bn.

Net income was TL 2,050 mn in Q3'21 compared to TL 432 mn in Q3'20 and TL 1,272 mn in Q2'21, up 374% YoY and 61% QoQ. Significant annual expansion is largely attributable to successful operating performance, a sizeable tax income and lower net financial expenses.

Total number of Türk Telekom subscribers reached 51.4 mn with 711K net additions in Q3'21. Net subscriber additions were 1.9 mn during the last twelve months.



integrator & solution provider in Turkey

5G and beyond nextgeneration telecommunication technologies R&D company Leading and largest edtech company in Turkey

solutions company

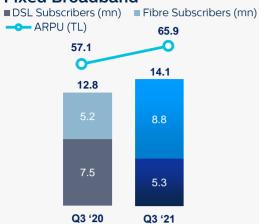
Group in wholesale data, voice and roaming services

While Türk Telekom unified mobile, fixed voice, fixed broadband and TV brands under single "Türk Telekom" brand, TTNET A.S., and TT Mobil İletişim Hizmetleri A.S. legal entities remain intact

# **Türk Telekom Group**

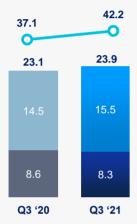
## **Operational Performance**

### **Fixed Broadband**



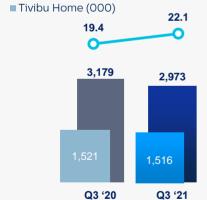
#### Mobile





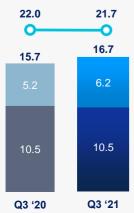
#### TV

■Total TV (inc. Tivibu GO) (000) — TV ARPU (TL)



#### **Fixed Voice**

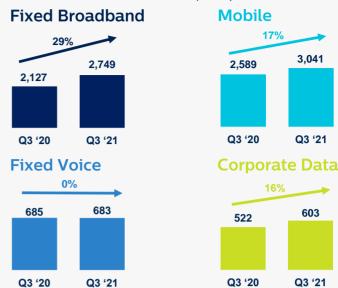




#### Türk Telekom Investor Relations

# **Corporate Fact Sheet 2021 Q3**

# Revenue Performance (TLmn)



## **Summary Financials**

Consolidated Income Statement (TL mn)	Q3 '20	Q2 '21	Q3 '21
Revenues	7,366	8,181	8,640
EBITDA	3,477	4,022	4,289
Margin	47.2%	49.2%	49.6%
Operating Profit	2,134	2,502	2,737
Margin	29.0%	30.6%	31.7%
Financial Income/(Expense)	(1,579)	(893)	(862)
Tax Expense	(123)	(337)	176
Net Income	432	1,272	2,050
Margin	5.9%	15.6%	23.7%

Cash Flow Statement (TL mn)	Q3 '20	Q2 '21	Q3 '21
Operating Cash Flow	3,596	2,894	3,885
Investing Cash Flow	(1,775)	(1,118)	(1,383)
CAPEX	(1,861)	(1,342)	(1,692)
Other Investing Activities	86	224	309
Financing Cash Flow	(1,633)	(1,562)	(1,808)
Net Change in Cash Position	188	214	694

Consolidated Balance Sheet (TL mn)	30.09.2020	30.06.2021	30.09.2021
Total Assets	44,755	46,005	48,340
Cash and Cash Equivalents	5,483	4,129	4,829
Tangible Assets	15,249	16,191	16,915
Intangible Assets	11,451	12,425	12,561
Right of Use Assets	1,424	1,575	1,562
Other Assets	11,149	11,686	12,473
Total Equity and Liabilities	44,755	46,005	48,340
Share Capital	3,260	3,260	3,260
Reserves, Retained Earnings and Other Equity Items	7,463	9,222	12,007
Interest Bearing Liabilities	24,350	22,251	22,113
Other Liabilities	9,682	11,272	10,959